

LAMBERTVILLE-NEW HOPE AMBULANCE & RESCUE SQUAD, INC.

# 2009 ANNUAL REPORT

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**Pasquale J Pittore, President**

**5/30/2010**



At the end of 2009 the Squad continues to be a “volunteer” squad, in that there is no charge for services. A combination of career and volunteers provide around-the-clock coverage for emergency medical services. Rescue services are provided by specialty teams within the volunteer membership. A total of 1561 emergency alerts were covered by the squad in 2009.

## Mission Statement

The primary mission of the Lambertville – New Hope Ambulance & Rescue Squad is to provide the emergency medical and rescue services to anyone in need within the service area of the Squad, and when called upon, to assist similar organizations to provide the same services. The Squad will also strive to promote and provide first aid, CPR/AED and safety training to community organizations and the general public.

## Organization Description

The Lambertville – New Hope Ambulance & Rescue Squad is a “volunteer” emergency service organization incorporated in the State of New Jersey. The Squad utilizes both paid daytime and volunteer evenings and overnight crews. The Squad does not charge or bill for emergency services. In New Jersey any Emergency Medical Service (EMS) provider that does not charge for emergency services is designated as a “volunteer” squad, even though there are some paid providers working on the squad. The Squad is a non-profit 501 (c) (3) organization under IRS regulations. The federal tax ID number is 32-7111543. The Squad is a registered New Jersey Charitable organization, registration number OCH0672000004. The Squad provides its services 24-hours-a-day, every day of the year. It is the primary basic life support (BLS) responder for Lambertville, NJ and New Hope, PA. In addition, it covers most of West Amwell Township, NJ and Solebury Township, PA.

During the calendar year 2009, in the primary service areas of Lambertville, New Hope, West Amwell and Solebury, the Squad had 1483 emergency alerts for services. There were 974 alerts for medical emergencies, 126 alerts for personal accidents, 96 alerts for motor vehicle accidents and 159 fire alarms answered. River rescue, transportations, out-of-area assists and miscellaneous calls make up the remainder. The grand total for all calls was 1561 (see Table 1 for alerts by municipality).

Table 1: Alerts by Municipality

Municipality	Medical Emergency	Personal Accident	Motor Vehicle Accident	Fire Alarm	Water Rescue	Misc. Alerts	Total
Lambertville*	540	51	21	95	6	31	744
New Hope*	175	31	10	10	1	6	233
Solebury*	202	27	32	12	1	4	278
West Amwell *	120	17	33	42	3	13	228
All other locations	46	3	5	10	5	9	78
<b>TOTALS</b>	<b>1083</b>	<b>129</b>	<b>101</b>	<b>169</b>	<b>16</b>	<b>63</b>	<b>1561</b>

\* Primary Service Municipalities

Table 2: 2009 Percent Emergency Alerts by Municipality

Location	Number of calls	Percent of calls
Lambertville	744	47.7
Solebury	278	17.8
New Hope	233	14.9
West Amwell	228	14.6
Delaware Twp	34	2.3
Stockton	16	1.0
Hopewell Twp	10	0.6
East Amwell	8	0.5
Raritan Twp	3	0.2
Kingwood Twp	2	0.1
All other Locations	5	0.3
Totals	1561	100

During the year 2009 the Squad had multiple responses to specific locations for emergency alerts. The more significant volume of calls were as follows:

Table 3: Multiple Response Locations

LOCATION	NUMBER OF ALERTS
Phillips Barber Health Center	84
Hibernia Apartments	41
Heritage Village	40
New Hope Manor	33
Little Haven	13
Lambertville Police Station	12

## Membership

At year's end there were 31 Regular (active) members. Of that number, 6 were full-time students attending college and only available for service during times that they were home. There were 2 full-time paid EMT employees and 6 part-time (per diem) EMT employees. The Squad also employs a Day Crew Supervisor. As a result of an opinion from an EMS attorney concerning the Fair Labor Standards Act, all paid employees are not permitted to ride ambulance calls as volunteers.

## Revenue

The total income from all sources for the calendar year 2009 was \$478,612.64. The more significant sources were: annual fund drive \$232,257.00, estate income \$106,747.92, cell telephone tower space rental \$46,817.40, general donations \$29,601.40, New Hope Borough tax \$13,910.15, memorial contributions \$11,924.00, West Amwell Township \$8,000.00, rental of the banquet hall \$9,505.00, Grants \$5,763.30. All other revenue sources totaled \$14,086.47.

## Expenses

The total expenses for the year were \$352,515.72. The cost to operate the paid Day Crew was: salaries \$128,833.60, and Federal and State payroll taxes and insurance \$64,302.74. A new heating system was installed for \$25,832.60. A deposit was placed on a new ambulance for \$20,000.00. General liability insurance was \$31,972.00. Duty uniforms were purchased for members at a cost of \$2,034.56. Emergency medical and rescue equipment and supplies totaled \$17,315.57. Ambulance fuel and maintenance totaled \$13,851.96. Utilities cost were \$25,823.60. The cost to operate the 2009 fund drive was \$5,202.35.

## Activities and Issues in 2009:

**Billing:** During 2009, the Squad explored the potential for increased revenue by billing for services. Billing companies were interviewed and an EMS attorney was contacted to assist with questions raised by the membership in connection with the change in the operations from volunteer (non-billing) to a billing squad which requires State of New Jersey licensure. As of the end of 2009, the issue was still pending and no formal decision was made on the matter.

**Smoking ban:** The Board of Directors designated the Squad facilities as a no-smoking facility.

**Gym membership:** In conjunction with the Lambertville Fire Department squad members were invited to participate in a reduced-cost gym membership with Body Tech of Lambertville. Squad members pay a nominal monthly fee for use of the facility.

**Ordered new ambulance:** The Squad entered into a contract with PL Custom Body of Manalapan, NJ to build a new ambulance, replacing 17-51. A deposit of \$20,000 was made and delivery is expected to be early 2010. In addition, a special fund drive was initiated to cover the cost of the vehicle. The fund drive netted over \$100,000. The total cost was \$135,000.

**Marketing plan College of NJ:** In a special arrangement with the College of NJ, one of the professors assigned five students to develop a PR plan to assist the squad with having better public relations and better methods to raise funds. The students produced a multi-phased plan and gave a presentation to Squad representatives. Elements of the plan will be used by the Squad in future activities.

**Fit test:** Squad members benefited from a consultation visit by the NJ Department of Health and Senior Services (DOHSS) for the purpose of fit testing members with respirators. The purpose of the consultation was to select the appropriate respiratory protection while administering care to patients with communicable diseases or illnesses. The program was given by a DOHSS professional Occupational Health Consultant. Members from our mutual aid squads were also in attendance.

#### 2009 Leadership

Officers: Line Officers 2009:

Kevin Snyder, Chief

Patrick Eckard, Deputy Chief

Jason Strauss, EMS Captain

Brianne Meehan, Lieutenant

Dennis Stites, Lieutenant

Megan Smith, Lieutenant

Robert Musselman, Captain Rescue Services

Steve Burroughs, Captain Water Rescue

Board of Trustees:

Jason Strauss, VP, Chairman

Robert Mussleman

Don Griffin

Matt Pittore

Brian Skillman

Staff Officers 2009

Pat Pittore, President

Jason Strauss, Vice President

Brianne Meehan, Secretary

Shirley Skillman, Treasurer

Brian Skillman, Assistant Treasurer

#### Rewards and Honors

**Burpee Award:** The annual Bucks County Chamber of Commerce / Burpee Service award was presented to Mark Hilton for his outstanding contributions to the Squad during his membership. Mark received the citations and award recognition during the annual diner and award ceremony on October 25.

#### Milestones:

Years of service awards:

10 years: Ronald Tillett Jr., Dennis Stites

15 Years: Patrick Eckard

20 Years: Kevin Snyder, John Towns, Richard Roy Jr.

35 Years: Harry Heller III, Shirley Skillman

40 Years: Pete Ott

60 Years: James Marriott